

DIGITAL ASSET INTEGRATION CHECKLIST_

Best Practices for Better Outcomes



Deep Dive Digital. Built for B2B.



Triad B2B Agency is happy to provide this *Digital Integration Checklist* for teams involved in M&A activities. Use this checklist in conjunction with our free whitepaper, *M&A Strategies: Digital Asset Integration*.

BRANDING

Items to Consider

- ☐ Branding Audit
- ☐ Key Messaging Audit
- ☐ Brand Standards Audit
- ☐ Revised Product/Service Architecture

MARKETING ASSETS

Items to Include

- ☐ Company Logos
- ☐ Product Logos
- ☐ Facility Photography
- ☐ Product Photography
- ☐ Campaign Photography
- ☐ Corporate Videos
- ☐ Product Videos
- ☐ Content Resources
(Whitepapers, Product Literature, Case Studies, Etc.)
- ☐ Brand Standards
- ☐ Internal Marketing Contacts

Items to Finalize

- ☐ Digital Marketing Assets Portal

COMPANY WEBSITES

Items to Review

- ☐ Site Audits
- ☐ Navigation
- ☐ Messaging
- ☐ Content
- ☐ Resources
- ☐ Information Architecture
- ☐ Calls-to-Action
- ☐ Contact Form Recipients
- ☐ Special Features (Live chat, maps, etc.)
- ☐ SEO Reports
- ☐ Conversion Rates

Items to Document

- ☐ Domain Registrar Information
- ☐ Domain Registrar Access Privileges
(User Name and Password)
- ☐ Domain Renewal Dates
- ☐ Domain Usage/Purpose
- ☐ Web Host Information
- ☐ Web Host Access Privileges
(User Name and Password)
- ☐ Backend/Content Management System Information
- ☐ Backend/CMS Access Privileges
(User Name and Password)
- ☐ CPanel Information
- ☐ CPanel Access Privileges
(User Name and Password)

SOCIAL MEDIA ACCOUNTS

Items to Review during Social Media Audit

- ☐ Company Profiles/Pages – All Channels
- ☐ Followers
- ☐ Content
- ☐ Scheduling
- ☐ Engagement
- ☐ Tone, Look & Feel of Posts/Profiles

Items to Document

- ☐ Social Media Platform Inventory
- ☐ Access Privileges
(User ID and Passwords)
- ☐ Authorized Users/Administrators

DIGITAL ADVERTISING PROGRAMS

Items to Review

- ☐ Existing Ad Campaigns
- ☐ Past Ad Campaigns
- ☐ Budget
- ☐ Targeting
- ☐ Geographic Areas
- ☐ Messaging
- ☐ Scheduling
- ☐ Click-throughs
- ☐ Conversions

Items to Document

- ☐ Administrative Access Privileges
(Google Ads, LinkedIn Content Manager, etc.)

EMAIL PLATFORMS

Items to Create

- ☐ Email Signature Templates
- ☐ Email address format/conventions
- ☐ Email Distribution Lists/Databases
- ☐ Employee Email Merger Communications Plan

Items to Document

- ☐ Enterprise Administrative Access Privileges

MARKETING SYSTEMS

Items to Review for Consolidation

- ☐ Integration, Migration
- ☐ Marketing Automation Systems
- ☐ CRM Systems
- ☐ Lead-generation Programs
- ☐ Email Distribution Systems
(Constant Contact, Campaign Monitor, etc.)

Items to Document

- ☐ Access Privileges (User ID and Passwords)
- ☐ Authorized Users
- ☐ IT Support Sheet
- ☐ Training Support Sheet

OTHER

- ☐ Manage VoIP/Phone Number Changes Across Digital Marketing Channels
- ☐ Manage VPN Access Protocols Across Digital Marketing Channels
- ☐ Conduct Software Audit

DOMAIN NAME SYSTEM (DNS) PROVIDERS

Items to Review for Consolidation, Integration, Migration

- ☐ Reputation
- ☐ Services
- ☐ DDos Protection
- ☐ DNSSEC Extensions

Items to Document

- ☐ DNS Providers Spreadsheet

DOMAIN REGISTRANT REPORTING

Items to Report

- ☐ Administrative Contact Changes
- ☐ Address Changes
- ☐ Email Changes
- ☐ Telephone Number Changes

DIGITAL CERTIFICATES

Items to Review for Consolidation, Integration, Migration

- ☐ SSL/TLS Certificates
- ☐ CAA Records

Items to Document

- ☐ Digital Certificates Spreadsheet

SECURITY

Items to Review Across the Digital Enterprise

- ☐ Two-factor Authentication
- ☐ Registry Lock
- ☐ SSL/TLC Certificates
- ☐ CAA Records
- ☐ DDos Protection
- ☐ DNSSEC Extensions

REPUTATIONAL CONTENT

Items to Review

- ☐ Associations
- ☐ Directories
- ☐ Third-party Links
- ☐ Research
- ☐ Reputational Domain Inventory Spreadsheet
- ☐ Remediation Action List
- ☐ Items to Document
- ☐ Reputational Database (including URLs)

VENDORS

Items to Review across the Digital Enterprise

- ☐ Vendor Evaluations
- ☐ Vendor Capabilities
- ☐ Vendor Consolidation

Items to Document

- ☐ Vendor Database

SUBSCRIPTIONS AND SERVICES

Items to Review

- ☐ Analytics Tools
- ☐ Stock Photography Subscriptions
- ☐ List Services
- ☐ Other

Items to Document

- ☐ Access Privileges
- ☐ Subscriptions and Services Spreadsheet

OTHER IT CONSIDERATIONS

- ☐ Access Privileges & Licenses
- ☐ Wireless Access Points
- ☐ Switches
- ☐ Firewalls
- ☐ Antivirus Software
- ☐ Amazon Web Services
- ☐ Microsoft Azure
- ☐ Office 365
- ☐ Other

FUTURE PLANNING

Items to Develop

- ☐ Website Development Plan
- ☐ Website Management Plan
- ☐ Monthly Search Engine Optimization
- ☐ Digital Advertising Plan
- ☐ Social Media Plan



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